

Top 50 Brokers by Group¹

Based on Premium Processed by the SLA January Through December 2017

Rank	Broker Group	Premium Processed	% of Total	Total Item Count
1	MARSH & MCLENNAN COS. INC.	796,251,058	12.15%	4,420
2	AMWINS GROUP INC.	673,770,953	10.28%	61,563
3	CRC SWETT	593,131,238	9.05%	34,471
4	R-T SPECIALTY, LLC	491,172,090	7.50%	24,744
5	AON P.L.C.	381,033,672	5.82%	2,814
6	ARTHUR J. GALLAGHER & CO.	286,154,462	4.37%	15,537
7	WORLDWIDE FACILITIES, LLC	203,792,508	3.11%	16,065
8	BROWN & RIDING INSURANCE SERVICES, INC.	152,074,897	2.32%	7,803
9	WILLIS TOWERS WATSON P.L.C.	147,957,469	2.26%	1,793
10	BURNS & WILCOX	139,218,903	2.12%	50,407
11	RISK SPECIALISTS COMPANIES INSURANCE AGENCY INC.	133,769,461	2.04%	2,958
12	CROUSE & ASSOCIATES INSURANCE SERVICES	129,879,212	1.98%	11,159
13	LOCKTON INC.	110,155,020	1.68%	5,781
14	ALL RISKS, LTD.	105,953,856	1.62%	10,487
15	BROWN & BROWN INC.	76,984,397	1.17%	5,988
16	WOODRUFF-SAWYER & CO.	70,784,296	1.08%	1,507
17	CIBA INSURANCE SERVICES	63,744,124	0.97%	1,167
18	PETERSEN INTERNATIONAL UNDERWRITERS	60,571,526	0.92%	7,203
19	ALLIANT INSURANCE SERVICES INC.	59,038,041	0.90%	738
20	SCOTTISH AMERICAN INSURANCE	58,197,790	0.89%	25,135
21	SOCIUS INSURANCE SERVICES, INC.	56,043,198	0.86%	4,705
22	WHOLESALE TRADING INSURANCE SVCS (JENCAP HOLDINGS)	50,941,679	0.78%	2,011
23	GORST & COMPASS INSURANCE	50,867,966	0.78%	21,683
24	NATIONAL TRANSPORTATION ASSOCIATES, INC.	47,478,460	0.72%	4,444
25	MONARCH E & S INSURANCE SERVICES	45,652,042	0.70%	18,138
26	WELLS FARGO INSURANCE SERVICES USA INC.	41,273,217	0.63%	638
27	SOUTHWEST BUSINESS CORPORATION	40,893,573	0.62%	2,478
28	BASS UNDERWRITERS	33,915,770	0.52%	17,957
29	COASTAL BROKERS INSURANCE SERVICES INC.	31,573,039	0.48%	11,182
30	HULL & COMPANY, INC.	30,737,718	0.47%	8,578
31	HUB INTERNATIONAL LTD.	30,348,918	0.46%	921
32	R.E. CHAIX & ASSOCIATES INSURANCE BROKERS, INC.	29,101,105	0.44%	8,609
33	INTEGRO GROUP HOLDINGS L.P.	27,796,357	0.42%	2,054
34	AMTRUST FINANCIAL SERVICES, INC.	26,632,391	0.41%	27,134
35	TOKIO MARINE HOLDINGS, INC.	26,375,767	0.40%	2,662
36	ACRISURE L.L.C.	25,841,684	0.39%	653
37	NAS INSURANCE SERVICES, LLC	23,040,729	0.35%	4,620
38	SULLIVAN GROUP	22,915,747	0.35%	3,165
39	EXCEPTIONAL RISK ADVISORS, LLC	22,476,936	0.34%	726
40	CHIVAROLI & ASSOCIATES, INC.	21,842,518	0.33%	105
41	M.J. HALL & CO., INC.	21,109,537	0.32%	7,575
42	COOPER & MCCLOSKEY, INC. INSURANCE BROKERS	19,634,392	0.30%	1,631
43	USG INSURANCE SERVICES INC.	17,127,461	0.26%	4,161
44	ALLIED PROFESSIONALS' INSURANCE SERVICES	15,364,270	0.23%	87
45	ASSURANT, INC	15,282,676	0.23%	312
46	NEITCLEM WHOLESALE INSURANCE BROKERAGE, INC.	15,104,563	0.23%	2,427
47	BERKSHIRE HATHAWAY, INC.	14,162,135	0.22%	2,269
48	MCGRUFF, SEIBELS & WILLIAMS, INC.	14,131,796	0.22%	130
49	EDGEWOOD PARTNERS INSURANCE CENTER, DBA EPIC INSUR	13,086,493	0.20%	235
50	K2 INSURANCE SERVICES	12,932,781	0.20%	1,095
	Subtotal	5,577,319,892	85.13%	454,125
	All Other Brokers	974,544,989	14.87%	194,377
	Total	6,551,864,881	100.00%	648,502

¹ Consolidated by group based on broker feedback or the SLA identification process